

**GP PARSIK SAHAKARI BANK LTD**

(Multi-State Scheduled Bank)

Position	Head - Third Party Product (TPP) Business
No. Of Position	1
Qualification	<ul style="list-style-type: none">• Bachelors degree in fields like Banking & Insurance, Marketing or related discipline.• Post Graduate Degree in related field will be added advantage
Experience	<ol style="list-style-type: none">1. Minimum 25 years of experience in Banking OR Insurance sector and 5 years of relevant experience at Manager Capacity.2. Analytical skills to evaluate various products.3. Excellent in written and oral communication4. Result oriented and passionate about his job profile.
Age (As on 01.09.2025)	Below 50 years (Relaxation will be allowed for deserving candidate)
Roles & Responsibility	<ol style="list-style-type: none">1. Well versed with entire scope of third-party product management portfolio.2. Plan and design third party products with various vendors to acquire new business.3. Develop and execute marketing strategies to promote third party products4. Responsible for managing and overseeing the distribution of third-party products, such as insurance, mutual funds, and other financial services5. Responsible for achieving targets set by the bank management for third party products.6. To interact and negotiate with various partners.7. Responsible for managing insurance, mutual funds etc. with various partners8. To conduct various training programmes for branches to enhance their knowledge on various third Party Products and cross selling of products.9. Identify and source third-party products align with the bank's strategy and business needs.10. Track and analyze sales performance and product profitability.
CTC Offered	<ul style="list-style-type: none">• Compensation will not be a limiting factor for the right candidate and will be discussed on a case by case basis.